Utah Innovation Center UTIF Application Guide

Utah Technology Innovation Funding



Before you begin...

1. Identify your SBIR/STTR application.

UTIF funding is supplemental funding for Utah applicants to the federal Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs. You will need to provide information about the SBIR/STTR solicitation you are applying to within your UTIF application.

Attend the free SBIR 101 Workshop if you are unfamiliar with the SBIR/STTR program: bit.ly/utah-innovation-events

2. Register your company with the SBA.

You will need to provide proof of registration with the Small Business Administration (SBA) within your UTIF application.

3. Write your Executive Summary.

The Executive Summary you will write and then copy and paste into your UTIF application follows the format of the National Science Foundation Project Pitch. See instructions here:

seedfund.nsf.gov/project-pitch/

Step 1 For Go Utah* account holders

Start here if your company has applied for Go Utah funding in the past.

A. Navigate to the UTIF webpage



B. Scroll down to the header, "Apply."

Apply

If you are new to Go Utah opportunities, please complete the New Portal User Request Form to receive login credentials. This process takes about one business day.

If you already have login credentials, you can access the Go Utah Portal by clicking on the Apply Now button, where you'll find the applications for the SBIR/STTR Microgrant and the SBIR/STTR Gap Funding Nonrecourse Loan.



*Go Utah = Utah Governor's Office of Economic Opportunity

Step 1 For new users

Complete this step if your company has not applied for Go Utah funding in the past.



A. Navigate to the UTIF <u>webpage</u>B. Scroll down to the header, "Apply."



C. If you have not applied for Go Utah funding before, complete the New Portal User Request Form by clicking those words in blue on the screen.

Step 2 New User Request

Complete this step only if your company has not applied for Go Utah funding in the past.

A. Complete and submit the form.

Request access to Thank you for requesting a use nformation and set you up. Or	GOED Portal r account for the Utah Governor's Office of Economic Development portal. Please fill out the information below an associate will review your recyour receive your login information you can log into the portal and start your application.	
Company		
Company Name	Sample Company, LLC	
EIN	555-555	
Utah Business Entity Number	555555-5555	
County of Headquarters	Salt Lake County ~	
Which program are you inquiring about?	Utah Technology Innovation Funding	
Headquarters Address		
✓ Use the Headquarter A	ddress for mailing and contact addesses.	

B. You will see this screen display upon submission.



Step 3 **New User Request Confirmation Emails**

Complete this step only if your company has not applied for Go Utah funding in the past.

A. You will receive an auto-email. (Check your Spam folder.)



*If the auto-email does not arrive shortly after completing the form, your form did not go through (even if you saw the confirmation screen). If this occurs, go back to the New Portal User Request Form, refill the form and submit again.

- B. Wait. A human will review your request.
- C. After review, you will receive a second email.
- D. Note your login credentials and click on the link.

Your Governor's Office of Economic Opportunity Customer Portal username and password

Fri 11/5/2021 10:38 AM

GOED <donotreplygoed@utah.gov>

To: You

Jane Doe:

Your Governor's Office of Economic Opportunity Customer Portal login and password information is below.

Please go

to https://na01.safelinks.protection.outlook.com/?url=http%3A%2F%2Futahecon.force.com%2Fe con&data=04sdfnjksdfnjwefnajwendsfhwefjn3t3uricnweiociuehcfufrwhuhwgieuhfxuwiehxuf ihweuifhxwugiehfxuihwxufhrxeguhruhgegrguyhgio ji fwemcjwrmcgihrg eiruh guiehr iugheruighuighiherhni erg er to begin your application.

Thank you.

Username: janedoe@SampleCo.com Password: KsjnSVNTDn8

Forward Reply

Step 4 Login

- A. Type in your email and password.
- B. Click "Login."

C. If you are a new user, you will see this window and need to change your password.

D. Click "Apply."



Step 5 Choose the Application

Which application should I choose?

UTIF Pilot Microgrant Application	UTIF Pilot Nonrecourse Loan Application
You have <i>not</i> won a SBIR or STTR award of ≥\$100K in the past five years.	You have won a Phase I SBIR or STTR of ≥\$100K.
You are applying to a Phase I or Direct to Phase II SBIR or STTR solicitation.	You are applying to the corresponding Phase II SBIR/STTR solicitation.

You can find additional eligibility information here

A. Find your application in the list and click "Apply."

# Portal Home F	unding Opportunities	My Applications	Reimbursements	Panel Review	O Ge Logo
ity Name to see guidelines and informa r the Action column to apply for this Fu	tion for this opportunity.				
0	(∢ Previous Next ⊧⊮		Close	P	age Size 10 ~
Category	Division	Frequency	Date/Time	Eligibility	Action
COVID-19 Response	Operations	One-time Opportunity			国 Apply
COVID-19 Response Other	Operations Operations	One-time Opportunity One-time Opportunity			ISI Apply
COVID-19 Response Other Corporate Recruitment & Business Services	Operations Operations Workforce Development	One-time Opportunity One-time Opportunity One-time Opportunity			전 Apply 전 Apply 전 Apply
COVID-19 Response Other Corporate Recruitment & Business Services Business Outreach & Foreign Trade	Operations Operations Workforce Development Utah Innovation Center	One-time Opportunity One-time Opportunity One-time Opportunity One-time Opportunity			Bil Apply Bil Apply Bil Apply Bil Apply Bil Apply Bil Apply
	#Portal Home F ty Name to see guidelines and informa the Action column to apply for this Fu Category	Portal Home Funding Opportunities ty Name to see guidelines and information for this opportunity. the Action column to apply for this Funding Opportunity. «« < Previous Next + >» Category Division	Portal Home Funding Opportunities My Applications My Applications ty Name to see guidelines and information for this opportunity. the Action column to apply for this Funding Opportunity. (< < Previous Next >>> Category Division Frequency	#Portal Home Funding Opportunities My Applications Reimbursements ty Name to see guidelines and information for this opportunity.	#Portal Home Funding Opportunities My Applications Reimbursements Panel Review ty Name to see guidelines and information for this opportunity.

B. Verify the application name and click "Apply Now."



Step 6 Overview

- A. Read the instructions.
- B. Note the contact information at the bottom of the page in case of questions.

C. Click "Next."



Support Issue Contacts:

Login/password/website/navigation please contact support: goedsupport@utah.gov

Process issues or questions please contact the Utah Innovation Center: innovationutah@utah.gov

Step 7 Company Information

- A. On this screen you will enter:
- Company name and contact information
- Employer Identification Number or Tax Identification Number
- Business License number and jurisdiction (city)
- Business contact name and contact information
- Principal Investigator (PI) name and contact information (This should be the same PI you are naming in your SBIR/STTR application. If your project has co-PIs, choose just one to enter here.)
- B. Click "Next."

Funding Application for: Sampl	e Company, LLC	
> 1. Overview		
- 2. Company Information		
Save & Exit	Save « Previous Next » Submit Funding Application	= Required Information
Company Information		
Question 1		
Company: Name Sample Company, LLC Limit: 23%		

Step 8 Eligibility

- A. On this screen you will answer a series of Yes/No questions to verify your eligibility for both the federal SBIR/STTR program and UTIF.
- B. Click "Next."

Attend the free SBIR 101 Workshop if you are unfamiliar with the eligibility requirements of the SBIR/STTR program: bit.ly/utah-innovation-events

> 1. Overview		
 2. Company Information 		
- 3. Eligibility		
▲ Save & Eligibility	Exit 🖺 Save « Previous Next »	= Required Information
I Question 32 Has this company won a S Technology Transfer (STT Yes No	Small Business Innovation Research (R) grant or contract within the last fi	SBIR) or Small Business ve years?

Step 9 SBIR/STTR Funding Opportunity

- A. On this screen you will enter information about the SBIR or STTR funding opportunity you are applying to such as:
- BAA/FOA/Solicitation number
- Due date for upcoming SBIR/STTR proposal
- Funding amount of SBIR/STTR opportunity

(You obtain this information from your SBIR/STTR solicitation.)

B. Click "Next."

Reminder:

UTIF is supplemental funding for Utah applicants to the federal SBIR/STTR programs.

Before you apply for UTIF, you must identify an open SBIR or STTR solicitation that you are eligible for and intend to apply to.

Funding Application for: Sample Company, LLC Application ID APP-047087
> 1. Overview
> 2. Company Information
> 3. Eligibility
- 4. SBIR/STTR Funding Opportunity
 A Save & Exit B Save ≪ Previous Next » = Required Information → Submit Funding Application B
SBIR/STTR Funding Opportunity
I Question 39

Step 10 Project Summary

- A. On this screen you will enter your Project Summary. This Summary describes the R&D project you are proposing in your SBIR/STTR application.
- Description of technology and unmet need (500-word maximum)
- Description of technical objectives and challenges of proposed R&D (500-word maximum)
- Market opportunity description (250-word maximum)
- Company and team description (250-word maximum)
- B. Click "Next."

Hints:

Write your Summary in a word processor and Copy/Paste it into the UTIF application.

The Executive Summary follows the format of the National Science Foundation Project Pitch. See instructions here: seedfund.nsf.gov/project-pitch/

> 1. Overview	
> 2. Company Information	
> 3. Eligibility	
4. SBIR/STTR Funding Opportunity	
 5. Project Summary 	
 Gave & Exit Bave & Previous Next ≫ ✓ Submit Funding Application 	= Required Information
Project Summary	
HELPFUL TIP: We suggest writing your application answers in a word proce application. This will allow you to proofread and edit answers more effective easily allows you to keep track of the character count in your response, as t some questions. This will also help alleviate connection errors and lost work your work as you fill out the application.	essor outside of the online ly. Using a word processor there are character limits for . Lastly, remember to save
Question 45	
Describe the technology/innovation @	

Step 11 Attachments

- A. Press "Choose File."
- B. Select the file from your computer.
- C. The file name appears **beside** "Choose File."
- D. Press "Upload."

E. The file name appears **above** "Choose File."



Which documents will I need?

All UTIF Applicants

W-9

SBC Registration from sbir.gov

Women-Owned Small Business (WOSB) or Small Disadvantaged Business Only

Documentation of status from sbir.gov

Non-Recourse Loan Applicants Only

Phase I Project Summary

Phase I Award Notification

Step 11.B Required Attachments for All Applicants

After registering at SBIR.gov, you can download your SBC Registration here: <u>https://www.sbir.gov/user/login</u>



SBIR.gov SBC Registration

SBC Control ID:	SBC_000111223			
Company Name:	Sample Company, LLC			
Address:	•			
City:				
State:		Zip:		
EIN (TIN):		DUNS:		
Company URL:				
Number of Emplo	yees:			
Is this SBC major companies, hedge	ity-owned by multiple vent e funds, or private equity fi	ure capital operati irms?	ng	
What percentage capital operating	(%) of the SBC is majority- companies, hedge funds, o	owned by multiple or private equity fir	e venture ms?	

If you don't already have a W-9 form, you can obtain one here: <u>https://www.irs.gov/pub/irs-pdf/fw9.pdf</u>

Form (Rev.	W-9 October 2018)	Request for Taxpayer Identification Number and Certification						Give Form to the requester. Do n					
Intern	al Revenue Service	•	Go to www.irs.g	gov/FormW9 for ins	tructions and the la	test info	ormatic	on.		<u> </u>		o uno i	
	1 Name (as shown on	your income	tax return). Name is	a required on this line; d	o not leave this line blan	W.							
	2 Business name/disr	egarded entit	y name, if different fr	from above			_	_	_	_	_	_	
203													
6	3 Check appropriate following seven box	oox for federa	i tax classification of	of the person whose name	me is entered on line 1.0	Check only	y one of	the	4 Exe certain	mption entiti	ns (code es, not in	s apply o ndividual	inly to
a	Individual/sola n	consistor or	C Comparation	n 8 Compatier	Partnershin	Пт			instruc	tions	on page	3);	
6 2	single-member l	LC		in a seaponed	- research				Exemp	t paya	e code (fany)	
typ	Limited liability of	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership)											
Print or c Instru	Note: Check the LLC if the LLC is another LLC the	k the appropriate box in the line above for the tax classification of the single-member owner. Do not cheat the LC is LC is classified as a single-member LLC that is disregarded from the owner unices the owner of the LLC is 21 that is not disregarded from the owner for U.S. (selare) tax purposes. Otherwise, a single-member LLC that is from the owner for u.S. (selare) tax purposes. Otherwise, a single-member LLC that is from the owner should show the owner for U.S. (selare) tax purposes.							Examp code (Exemption from FATCA reporting code (if any)			
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See	6 City state and 7P												
	City, and and Dr	LUUN											
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TIN,	later.			Second and second			or						_
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Pa	t Certifica	tion					-	-	-	-			-
Unde	er penalties of periury.	I certify that	t:										

3. I am a U.S. citizen or other U.S. person (defined below); and

Step 11.C Documentation of WOSB or Small Disadvantaged Business Status

If your company meets Small Business Administration requirements for certification as a Woman-Owned Small Business (WOSB) or Small Disadvantaged business, you are eligible for additional funding if you submit documentation.



- A. Log in to your profile at <u>https://www.sbir.gov/user</u>/login
- B. Obtain screenshots of your information at <u>sbir.gov</u>.
- C. Verify that both your company name and your WOSB and/or Small Disadvantaged business designation(s) are visible in the screenshot.

Step 12 Certification

A. Type your name as a signature in the "Certification" box.

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•	5. Project Summary					
	6. Attachments					
	7. Certification					
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	Save	: & Exit 🛯 🖹 Save 🔵 « Previo	ous Next » Application	= Requ	ired Informatic	חנ

Step 13 Review and Status

- A. The "Submit Funding Application" button will be greyed out and unusable as long as any required question is unanswered.
- B. Unanswered questions that are required are marked with a red X icon.
- C. Scroll down to see which questions are marked with a red X icon.
- D. Scroll back to the navigation menu and use it to return to unanswered questions and save new answers.
- E. Click "Review and Status" to return to the submit screen.
- F. When all required questions are answered, the "Submit Funding Application" button will change to dark blue and you can click it to submit.

Governor's Office of Economic Opportunity	# Portal Home	Funding Opportunities	My Applications	Reimbursements	Panel Review	\$ (1	Logou
Funding Application for: Sample	Company, L	LC	APP-047087				
> 1. Overview							
> 2. Company Information							
> 3. Eligibility							
• 4. SBIR/STTR Funding Opportunit	y						
> 5. Project Summary							
> v. tochments							
> 7. Certification							
• 8. Review & Status							
C Save & Please review your Funding Application Use the next and previous buttons to the following status icons:	Exit 🖹 Save	« Previor Previor Subn dice and Application one sections. The que	mit Funding Appl " and be sure yo estions and your	ication () ou answer all the responses are su	required questi mmarized belo	ions. ow using	
 Question has been answere Question has not used answere 	d and is required						
Question as not been answered	d but is optional.						
When your Funding Application is com	plete, click the "S	Submit Funding Applic	ation" button to	submit it for revi	ew.		

Submission Completed

A. Your application is submitted and assigned an Application ID.

- B. You may use the Actions icons to print or download the completed application if desired.
- C. Wait. A human will review your submission and notify you of a decision by email within 10 business days.

Governor's Office of Economic Opportunity	₩ Portal Home	Funding Opportunities	My Applications	Reimbursements	Panel Review	۵ 🗘	→ Logout
My Applications							
Click the pencil icon beside the selected draft	under Actions to co	ntinue editing.					
Click the printer icon beside the selected reco	ord under Actions to p	print.					
When visible, allows an applicant to file report	ts. Only available for	"Funded" applications and	authorized application	ons.			
When visible, allows an applicant to delete a	draft application.						
page 1 of 1 (1 records total)		≪i∢ Previous Next ⊮ »				Page Size	10 🗸
Application Id Application Title Or	rganization Name	Funding VPF	Home	Status	Funded	Actions	
APP-047087 Sa	mple Company, LLC	UTIF Pilot Microgr	ant Application	Submitted		₽ 🖶	
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Step 15 **Respond to Notification Email**



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After UTIF approval & before you get your money...

1. Work with the UTIF Innovation Center on your SBIR/STTR application.

Schedule a consultation with the Utah Innovation Center to discuss how you will collaborate: <u>https://calendly.com/utahinnovation/consultation</u>

2. Submit your SBIR/STTR proposal to the federal government at least 1 day prior to the deadline.

3. Provide the Utah Innovation Center with:

- The email receipt stating that the submission has been accepted by the agency's application system.
- A copy of the **completed** proposal.

4. If requested, complete the Vendor Information Form.

The Utah Innovation Center will email you with the form attached if needed to process your payment.

Legal Company Name (include d/b/a if applicable)	Fed	eral Tax Identification Number*	State of Utah Sales Tax ID Number	
Ordering Address		City	State	Zip Code
Remittance Address (if different from ordering address)		City	State	Zip Code
Type Proprietorship Partnership Gove For-Profit Corporation Non-Profit Corporatio Individual	mment n	Company Contact Person		
Company's Internet Web Address		Email Address		
Discount Terms (for bid purposes, bid discounts less than 30 days will not be considered)		Days Required for Delivery After Receipt of Order (see attached for an required minimums)		
Parent Company		Parent Company Federal Tax I	dentification ?	Sumber
Parent Company Address		City	State	Zip Code
Is Vendor (owners, principles, partners) a retiree currently rece Is Vendor (owners, principles, partners) currently employed by	iving benefi the State of	ts through the Utah Retiremer Utah? 🗌 Yes 📄 No	t Systems (U	JRS)? 🗌 Yes 🗌 N
The undersigned certifies that the goods or services offered are If no, enter where produced, etc.	produced, r	nined, grown, manufactured, 4	r performed	in Utah. 🔲 Yes [
Offeror's Authorized Representative's Signature				
Type or Print Name		Posit	ion or Title (of Authorized Represer

Thank you we wish you continued success!

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